Major Kyle A. Greenberg

845.938.0856 [office] 720.236.7600 [cell] kyle.greenberg@westpoint.edu Social Sciences Department United States Military Academy 607 Cullum Road, Lincoln Hall West Point, NY 10996

Education

Ph.D., Economics, Massachusetts Institute of Technology, September 2015.

B.S., Mathematics, United States Military Academy, May 2005.

Fields of Specialization

Labor economics; public finance; education economics; veteran employment and disability compensation; mechanism design for Army labor markets

Professional Positions

2019 - Present	Assistant Professor of Economics, United States Military Academy, Social Sciences Department
2010 Procent	Director of Long-Term Research, Office of Economic and Manpower Analysis
2017 – 2019	Research Analyst, United States Army Human Resources Command
2015 – 2017	Assistant Professor of Economics, United States Military Academy, Social
	Sciences Department
2014 – 2015	Instructor of Economics, United States Military Academy, Social Sciences
	Dept.
2011 – 2015	Ph.D. Candidate, Economics, Massachusetts Institute of Technology
2009 – 2011	Company Commander, Headquarters and Headquarters Company, U.S. Army
	Garrison Garmisch
2008 – 2009	Aide de Camp to the Commanding General, Seventh Army Joint Multinational
	Training Command
2007 – 2008	Platoon Leader, Unmanned Aerial System (UAS) Platoon, 2d Stryker Cavalry
	Regiment (SCR)
2006 – 2007	Assistant Intelligence Officer, 1st Squadron, 2d Stryker Cavalry Regiment

Publications

Peer Reviewed Journals

"Effects of Flipped Classroom Instruction: Evidence from a Randomized Trial" (with Elizabeth Setren, Oliver Moore, and Michael Yankovich), *Education Finance and Policy*, forthcoming.

"The Impact of Computer Usage on Academic Performance: Evidence from a Randomized Trial at the United States Military Academy" (with Susan Carter and Michael Walker), *Economics of Education Review*, February 2017.

"The Impact of Disability Benefits on Labor Supply: Evidence from the VA's Disability Compensation Program," (with David H. Autor, Mark Duggan, and David S. Lyle), *American Economic Journal: Applied Economics*, July 2016.

Working Papers

"Army Service In the All-Volunteer Era" (with Matthew Gudgeon, Adam Isen, Corbin Miller, and Richard Patterson).

"The Heterogeneous Value of Statistical Life: Evidence from Military Retention Incentives and Occupation-Specific Mortality" (with Michael Greenstone, Stephen Ryan, and Michael Yankovich).

Other Publications

"Winning In The Marketplace: How Officer And Units Can Get The Most Out of the Army Talent Alignment Process" (with Mark Crow and Carl Wojtaszek), *Modern War Institute*, available at https://mwi.usma.edu/winning-in-the-marketplace-how-officers-and-units-can-get-the-most-out-of-the-army-talent-alignment-process/, November 2020.

"Should Professors Ban Laptops? How Classroom Computer Use Affects Student Learning" (with Susan Carter and Michael Walker), *Education Next*, September 2017.

"Unmanned Aerial Systems: Quality As Well As Quantity." *Military Review*, July-August 2010, 51-59.

"The Price of Security: A Cost Benefit Analysis of Screening Of Checked Baggage" (with Michael Powell and Tate Jarrow), *The Journal of Undergraduate Mathematics and Its Applications*, v24, no.2, 2003, 153-168.

Research In Progress

"The Impact of Combat Deployments on Crime" (with Jesse Bruhn, Matthew Gudgeon, Evan Rose, and Yotam Shem-Tov).

"Talent Alignment vs. Retention: Re-Designing the USMA Branching Mechanism" (with Parag Pathak and Tayfun Sonmez).

"An Experimental Evaluation of a Matching Market Mechanism: Evidence from Army Officer Labor Markets" (with Jonathan Davis and Damon Jones).

Professional Activities

Professional Affiliations

American Economic Association Economics of National Security Association Military Intelligence Corps Association

Referee

American Economic Journal: Applied Economics
American Economic Review: Insights
Economics of Education Review
Economics and Human Biology
European Economic Review
Journal of Human Resources
Journal of Labor Economics
Journal of Pension Economics and Finance
Journal of Public Economics
Quarterly Journal of Economics
Review of Economics and Statistics
Southern Economic Journal

Invited Lectures and Conference Presentations

- 2021 ASSA Annual Meetings
- 2020 NBER Summer Institute-Labor Studies (coauthor presented), NBER Summer Institute-National Security (coauthor presented), Association for Public Policy Analysis & Management
- 2017 ASSA Annual Meetings
- 2016 U.S. Census Bureau, Association for Education Finance and Policy
- 2014 American Enterprise Institute